

Westcliff University collects and publishes data related to its athletic programs on a yearly basis. WU shares this information with current and prospective students.

The following data concerns WU students and staff between July 1, 2018 and June 30, 2019. 707 full time undergraduate students were enrolled at Westcliff University during this time. Of these students, 434 were male and 273 were female.

|  | NUMBER OF PARTICIPANTS AS OF THE DAY OF THE 1ST SCHEDULED <br> CONTEST |  |
| :--- | ---: | ---: |
| Varsity Teams | Men's Teams | Women's Teams |
| Basketball | 28 | 13 |
| Beach Volleyball | 6 | 5 |
| Indoor Volleyball | 13 | 13 |
| Track \& Field (Combined) | 2 | $\mathbf{2}$ |
| Total | 49 | $\mathbf{3 3}$ |
| Unduplicated Head Count of <br> Participants | $\mathbf{4 3}$ | $\mathbf{2 8}$ |


| HEAD COACHES - MEN'S TEAMS |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Male Head Coaches |  |  |  | Female Head Coaches |  |  |  | $\begin{aligned} & \text { TOTAL } \\ & \text { HEAD } \\ & \text { COACHES } \end{aligned}$ |
| Teams | Assigned to <br> Team on a <br> Full-Time <br> Basis | Assigned to <br> Team on a <br> Part-Time <br> Basis | Full-Time Institution Employee | Part-Time Institution Employee or Volunteer | Assigned to <br> Team on a <br> Full-Time <br> Basis | Assigned to <br> Team on a <br> Part-Time <br> Basis | Full-Time Institution Employee | Part-Time <br> Institution <br> Employee <br> or <br> Volunteer |  |
| Basketball | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
| Beach Volleyball | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
| Indoor Volleyball | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
| All Track Combined | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
| Total | 4 | 0 | 4 | 0 | 0 | 0 | 0 | 0 | 4 |
| Caveat: The Head Coach for Beach Volleyball and Indoor Volleyball are coached by the same individual. |  |  |  |  |  |  |  |  |  |


| HEAD COACHES - WOMEN'S TEAMS |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Male Head Coaches |  |  |  | Female Head Coaches |  |  |  | $\begin{aligned} & \text { TOTAL } \\ & \text { HEAD } \\ & \text { COACHES } \end{aligned}$ |
| Teams | Assigned to Team on a Full-Time Basis | Assigned to <br> Team on a <br> Part-Time <br> Basis | Full-Time Institution Employee | Part-Time Institution Employee or Volunteer | Assigned to <br> Team on a <br> Full-Time <br> Basis | Assigned to <br> Team on a <br> Part-Time <br> Basis | Full-Time Institution Employee | Part-Time Institution Employee or Volunteer |  |
| Basketball | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
| Beach Volleyball | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
| Indoor Volleyball | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
| All Track Combined | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
| Total | 4 | 0 | 4 | 0 | 0 | 0 | 0 | 0 | 4 |
| Caveats: The Head Coach for Beach Volleyball and Indoor Volleyball are coached by the same individual. The Head Coach for Men's Track and Field and Women's Track and Field are coached by the same individual. |  |  |  |  |  |  |  |  |  |


| ASSISTANT COACHES - MEN'S TEAMS |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Teams | Male Head Coaches |  |  |  | Female Head Coaches |  |  |  | $\begin{aligned} & \text { TOTAL } \\ & \text { HEAD } \\ & \text { COACHES } \end{aligned}$ |
|  | Assigned to <br> Team on a <br> Full-Time <br> Basis | Assigned to <br> Team on a <br> Part-Time <br> Basis | Full-Time Institution Employee | Part-Time Institution Employee or Volunteer | Assigned to <br> Team on a <br> Full-Time <br> Basis | Assigned to <br> Team on a <br> Part-Time <br> Basis | Full-Time Institution Employee | Part-Time <br> Institution <br> Employee <br> or <br> Volunteer |  |
| Basketball | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Beach Volleyball | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Indoor Volleyball | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| All Track Combined | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Caveat: The athle | rograms at We | iff University | not have ass | ant coaches in | 2018-2019. |  |  |  |  |


| ASSISTANT COACHES - WOMEN'S TEAMS |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Male Head Coaches |  |  |  | Female Head Coaches |  |  |  | $\begin{aligned} & \text { TOTAL } \\ & \text { HEAD } \\ & \text { COACHES } \end{aligned}$ |
| Teams | Assigned to <br> Team on a <br> Full-Time <br> Basis | Assigned to <br> Team on a <br> Part-Time <br> Basis | Full-Time Institution Employee | Part-Time Institution Employee or Volunteer | Assigned to <br> Team on a <br> Full-Time <br> Basis | Assigned to <br> Team on a <br> Part-Time <br> Basis | Full-Time Institution Employee | Part-Time <br> Institution <br> Employee <br> or <br> Volunteer |  |
| Basketball | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Beach Volleyball | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Indoor Volleyball | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| All Track Combined | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Caveat: The athletic programs at Westcliff University did not have assistant coaches in AY 2018-2019. |  |  |  |  |  |  |  |  |  |


| Head Coaches' Salaries |  |  |
| :--- | ---: | ---: |
|  | Men's Teams | Women's Teams |
| Average Annual Institutional Salary per Head Coach | $\$ 30,000$ | $\$ 30,000$ |
| Number of Head Coaches Included in Average | 3 | 3 |
| Average Annual Institutional Salary per FTE | $\$ 30,000$ | $\$ 30,000$ |
| Number of FTEs Included in Average | 3 | 3 |
| Caveat: One Head Coach coaches both Men's and Women's Track and Field Teams - so <br> his salary was split 50\%-50\% between the men's and women's teams |  |  |


| Assistant Coaches' Salaries |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Men's Teams | Women's Teams |
| Average Annual Institutional Salary per Assistant <br> Coach | N/A | N/A |  |  |  |
| Number of Assistant Coaches Included in Average | N/A | N/A |  |  |  |
| Average Annual Institutional Salary per FTE | N/A | N/A |  |  |  |
| Number of FTEs Included in Average | N/A | N/A |  |  |  |


| Athletically Related Student Aid |  |  |  |
| :--- | ---: | ---: | ---: |
| Varsity Teams | Men's Teams | Women's Teams | Total |
| Basketball | $\$ 5,500$ | $\$ 10,670$ | $\$ 16,170$ |
| Beach and Indoor Volleyball | $\$ 19,190$ | $\$ 14,660$ | $\$ 33,850$ |
| Track \& Field | $\$ 3,000$ | $\$ 2,000$ | $\$ 5,000$ |
| Total | $\$ 27,690$ | $\$ 27,330$ | $\$ 55,020$ |
| Ratio | $\mathbf{5 5 \%}$ | $\mathbf{4 5 \%}$ | $\mathbf{1 0 0 \%}$ |


| Recruiting Expenses |  |  |  |
| :--- | ---: | ---: | :--- |
|  | Men's Teams | Women's Teams | Total |
| Total | $\mathbf{\$ 1 , 0 5 0}$ | $\mathbf{\$ 1 , 0 5 0}$ | $\mathbf{\$ 2 , 1 0 0}$ |


| Operating (Game - Day) Expenses by Team |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Men's Teams |  |  | Women's Teams |  |  |  |
| Varsity Teams | Participants | Operating <br> Expenses per <br> Participant | $\begin{gathered} \text { By } \\ \text { Team } \end{gathered}$ | Participants | Operating <br> Expenses per <br> Participant | $\begin{gathered} \text { By } \\ \text { Team } \end{gathered}$ | Total Operating Expenses |
| Basketball | 28 | \$459 | \$12,850 | 13 | \$670 | \$8,710 | \$21,560 |
| Beach Volleyball | 6 | \$205 | \$1,228 | 5 | \$290 | \$1,448 | \$2,676 |
| Indoor Volleyball | 13 | \$1,115 | \$14,500 | 13 | \$504 | \$6,547 | \$21,047 |
| Track \& Field | 2 | \$1,250 | \$2,500 | 2 | \$1,250 | \$2,500 | \$5,000 |
| Total Operating Expenses Men's and Women's Teams | 49 | \$634 | \$31,078 | 33 | \$582 | \$19,205 | \$50,283 |


| Total Expenses by Team |  |  |  |
| :--- | ---: | ---: | ---: |
| Varsity Teams | Men's Teams | Women's Teams | Total |
| Basketball | $\$ 43,530$ |  | $\$ 37,825$ |
| Total Expenses of all Sports, Except Football and Basketball, <br> Combined | $\$ 81,355$ |  |  |
| Total Expenses Men's and Women's Teams | $\$ 72,238$ | $\$ 115,768$ | $\$ 51,848$ |
| Not Allocated by Gender/Sport | $\$ 124,086$ |  |  |
| Grand Total Expenses | $\$ 0$ | $\$ 89,673$ | $\$ 205,441$ |
| Caveat: Total Expenses include Coaches' Salaries, Athletic Scholarships/Grants, Equipment, Operating Expenditures, <br> Recruiting, Sports Officials/Trainers, Travel, and Uniforms. |  |  |  |


| Total Revenues by Team |  |  |  |
| :--- | ---: | ---: | ---: |
| Varsity Teams | Men's Teams | Women's Teams | Total |
| Basketball | $\$ 7,200$ | $\$ 0$ | $\$ 7,200$ |
| Total Revenues of all Sports, Except Football and Basketball, Combined | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Total Revenues Men's and Women's Teams | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Not Allocated by Gender/Sport | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Grand Total for all Teams (includes by team and not allocated by <br> gender/sport) | $\mathbf{\$ 7 , 2 0 0}$ | $\mathbf{\$ 0}$ | $\mathbf{\$ 7 , 2 0 0}$ |


| Revenues \& Expenses Summary |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Men's Teams | Women's Teams | Total |
| 1 | Total of Head Coaches' Salaries | \$75,000 | \$75,000 | \$150,000 |
| 2 | Total of Assistant Coaches' Salaries | N/A | N/A | N/A |
| 3 | Total Salaries (Lines 1+2) | \$75,000 | \$75,000 | \$150,000 |
| 4 | Athletically Related Student Aid | \$27,690 | \$27,330 | \$55,020 |
| 5 | Recruiting Expenses | \$1,050 | \$1,050 | \$2,100 |
| 6 | Operating (Game-Day) Expenses | \$31,078 | \$19,205 | \$50,283 |
| 7 | Summary of Subset Expenses (Lines 3+4+5+6) | \$134,818 | \$122,585 | \$257,403 |
| 8 | Total Expenses for Teams | \$190,768 | \$164,673 | \$355,441 |
| 9 | Total Expenses for Teams Minus Subset Expenses (Line 8 Line 7) | \$55,950 | \$42,088 | \$98,038 |
| 10 | Not Allocated Expenses | \$0 | \$0 | \$0 |
| 11 | Grand Total Expenses (Lines 8+10) | \$190,768 | \$164,673 | \$355,441 |
| 12 | Total Revenues for Teams | \$7,200 | \$0 | \$7,200 |
| 13 | Not Allocated Revenues | \$0 | \$0 | \$0 |
| 14 | Grand Total Revenues (Lines 12+13) | \$7,200 | \$0 | \$7,200 |
| 15 | Total Revenues for Teams minus Total Expenses for Teams (Line 12-Line 8) | $(\$ 183,568)$ | (\$164,673) | $(\$ 348,241)$ |
| 16 | Grand Total Revenues Minus Grand Total Expenses (Line 14Line 11) | $(\$ 183,568)$ | (\$164,673) | (\$348,241) |

